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Improving Surgical Efficiency and Effectiveness

Despite EHR investments, surgical care remains disjointed and often reliant on faxes and phone calls. Data is unstructured and visibility limited, resulting in last minute chaos. This inefficient process leads to reduced profitability by as much as $3k for a cancelled surgery, and increased supply chain costs by more than $1k per case. The result is lost revenue and lower margins.*

Medtel can drive between **$5M - $20M per year** to the bottom-line depending on the number of ORs and surgical volumes while **increasing patient, surgeon and staff satisfaction.**

Move from Reactive to Proactive Care

Reliably capture 100% of the information to prepare for a surgical case.

- ✓ **Products comply with supply chain standards**
- ✓ **Most appropriate site of service based on risk**
- ✓ **Key preparation activities are completed**
- ✓ **A seamless handoff to the hospital or ASC**

Your patient, surgeon, staff, and equipment are ready!

Software and Services to Improve Surgical Care

Medtel's **"Smart Booking Sheet"** is a rules-engine, incorporating supply chain guidelines, risk assessment tools, and clinical documentation to improve compliance to best-practice. By leveraging this data, Medtel provides the earliest opportunity to detect and mitigate risks through prospective and real-time analytics. Surgical team members are automatically notified, and the dashboard acts as a **"Command Center,"** enabling users to coordinate care and proactively manage all aspects of the surgical process.

Streamlining surgical workflows for unmatched clinical productivity

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Drive Surgical Process Efficiency and Effectiveness

Connect your ENTIRE team on a common platform…

Medtel enables the entire surgical team to be informed about case requirements early. Our approach of connecting team members through notification protocols enables your teams to efficiently and effectively manage their workflows.

In 120 days…

If implemented as a standalone solution, Medtel does not depend on your IT staff and can be implemented in under 120 days. Medtel can be fully integrated into your EHR.

In a secure manner.

Medtel is a cloud-based, HIPAA compliant solution.

Medtel Software Suite	
CONNECT Smart booking	**AIM** Detect risk and engage team
DOCUMENTS Document Management	**INSIGHTS** Data and analytics

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Case Study

Same-Day Cancellations
Reduced…
From 10% to 1%

Surgical Costs
Reduced…
20%

Supply Chain Compliance
Improved…
From 72% to 98%

Surgical Case Volume
Increased…
16%

**NYU Medical Center
Langone Orthopedic Hospital**

*Elina Turumen, others. (2018). Financial cost of elective day of surgery cancellations. Journal of Hospital Administration. http://www.sciedu.ca/journal/index.php/jha/article/download/13721/8906